

Island Packet Yachts and Massey Yacht Sales & Service

| Island Packet Models | Estero (3/1) | 370 (3/1) | SP Cruiser (3/1) |
|---|---|--|--|
| Base Yacht Price | \$314,950 | \$414,950 | \$329,950 |
| Additional Massey Options <i>Bottom paint, launch, commissioning, dockline/fender package, anchor pkg. and full day owner orientation</i> | \$49,005 | \$27,212 | \$73,917 |
| Factory/MYS Installed Optional Equipment | Roller Furling Main and Headsail, Raymarine ST60 Knot/Depth/Wind, Frigoboat Keel Cooler Freezer & Refrigeration System, Upgraded Electrical System, 100amp Balmar Alternator, Battery Charger, Electric Anchor Windlass, Bow Thruster-Venus 6hp, Electric Macerator Pump, Stern Platform w/Swim Ladders, Ultra Leather Upgrade, Leather Wheel Cover, Decor Package w/Mattress Cover, Shams and Pillows, Low Profile Dodger Pkg. With Hard Windows | Roller Furling Mast, Frigoboat Keel Cooler Refrig/Freezer, Raymarine ST60 Knot/Depth/Wind, Electric Anchor Windless w/Reversible Controls at Helm, Bow Thruster w/Joystick Control, Electric Macerator Pump for Overboard Discharge of Holding Tank, Leather Wheel Cover | Roller Furling Mast, Frigoboat Keel Cooler Refrig/Freezer, Raymarine ST60 Knot/Depth/Wind, Air Conditioning, Autopilot, Bow Thruster, Lower Rubrail Hi-Impact Vinyl w/Stainless Steel Striker, Electric Macerator Pump w/Valves, Fwd Cockpit Cushions, Removable Table for Forward Cockpit, Decor Package w/Mattress Covers/Shams, Designer Cockpit Cushions, 12 Volt Outlet, Sto Winch REGULAR RETAIL \$403,867 |
| SAILAWAY PRICE | \$363,955 | \$442,162 | ASKING \$379,000 |
| Estimated Payment Schedule For Well Qualified Buyers Based on 80% loan to value, 6.25% rate, 20 year term & loan over \$150K (sales tax not included) | \$2,128 | \$2,586 | \$2,216 |
| Estimated Delivery Subject to prior sale | <i>In Stock</i> 2010 Model <i>Hull #3</i> | <i>Special Order</i> 2010 Model | <i>Factory Stock Boat</i> 2007 Model <i>Hull #5</i> |

New Yacht Pricing and Equipment

| 460 (3/2) | 465 (3/2) | 485 (4/2) |
|--|---|--|
| \$569,950 | \$659,950 | \$769,950 |
| \$44,564 | \$47,317 | \$44,758 |
| Roller Furling Mast, VacuFlush Heads w/Tank Monitors, Frigoboat Freezer/Refrig System, Raymarine ST60 Knot/Depth/Wind, Bow Thruster 6hp, Electric Macerator Pump w/Valves, Extendo Boom-Launch/Retrieve System, Electric Winch Package (2) Primary, 12 Volt Outlet, Decor Package: Mattress Covers, Shams and Pillows, Low Profile Dodger Pkg. With Hard Windows | Roller Furling Mast, VacuFlush Heads w/Tank Monitors, Frigoboat Freezer/Refrig System, Raymarine ST60 Knot/Depth/Wind, Electric Winch Package (2) Primary & (1) Main Sheet Winch, Bow Thruster, Extendo Boom-Launch/Retrieve System, Electric Macerator Pump, Teak Snack Table, Leather Wheel Cover, Bimini Dodger Pkg. With Hard Windows | Roller Furling Mast, Frigoboat Freezer/Refrig System, Electric Winch Package (2) Primary & (1) Main Sheet Winch, Bow Thruster 7hp, Extendo Boom-Launch Retrieve/System, Double Bunk Filler Cushion & Access Ladder For Third Stateroom |
| \$614,514 | \$707,267 | \$814,708 |
| \$3,593 | \$4,136 | \$4,764 |
| <i>In Stock Boat 2009 Model Hull #5</i> | <i>Factory Stock Boat 2010 Model Hull #15</i> | <i>Special Order 2010 Model</i> |